

MR. RUEL T. AMPARO Authorized Representative AGRI.IO CORP./ THE TOMORROW COMPANIES, INC. (JV) Unit 1503, Orient Square, Emerald Ave. Ortigas Center, Pasig City

SUBJECT : NOTICE OF AWARD Supply and Delivery of One (1) Year Subscription to Advanced Weather Forecasting Solutions (Smart Farming Programme) Invitation to Bid No. NIACOEMD-S-1

Dear Mr. Amparo:

Please be advised that you are awarded the contract of the above-mentioned contract, in the total contract amount of Four Hundred Fifty Million Pesos (PhP450,000,000.00), broken down, as follows:

1	2	3	4	5	6	7	8	9	10
I t m	Description	Country of origin	Qty	Unit price EXW per item	Transportation and all other costs incidental to delivery, per item	Sales and other taxes payable if Contract is awarded, per item	Cost of Incidental Services, if applicable, per item	Total Price, per unit (col 5+6+7+8)	Total Price delivered Final Destination (col 9) x (col 4)
L o t 1	One (1) Year Subscription to Advanced Weather Forecasting Solutions including among others: Dashboard to DA- BSWM and NIA for its irrigation operation; Mobile application for NIA, BSWM, and Farmers; API Based weather data services	USA	1 unit	PhP 401,785,714.00	PhP 0.00	PhP 48,214,286.00	PhP 0.00	PhP 450,000,000.00	PhP 450,000,000.00
								TOTAL	PhP 450,000,000.00

In this regard, you are requested to submit the following documents within ten (10) calendar days upon receipt hereof to facilitate entering into contract with the National Irrigation Administration (NIA) in accordance with the terms and conditions of the contract documents:

- Performance Security, valid until issuance of Certificate of Final Acceptance, in any of the following forms;
 - a. Cash or Cashier's/Manager's Check, issued by a Universal or Commercial Bank; or
- Five percent (5%) of the total contract price



National Government Center, EDSA, Diliman, Quezon City, 1100 Philippines Trunk line Numbers: (02) 8 929 6071 to 78 • Telefax Number: (02) 8 928 9343 Email: <u>contact-us@nia.gov.ph</u> • Website: www.nia.gov.ph • TIN: 000916415

- b. Bank draft/guarantee or Irrevocable Letter of Credit issued by a Universal or Commercial Bank; or
- c. Surety Bond callable upon demand issued by a surety or insurance company duly certified by the Insurance Commission (IC) authorizing the issuance of such security
- Five percent (5%) of the total contract price
- Thirty percent (30%) of the total contract price

Surety bonds must be accompanied by the following documents:

c.1) Official Receipt;

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- c.2) Schedule of payment of premiums (if annual payment), or Certification of Payment (if fully paid up to the required covering period);
- c.3) Documentary Stamp Tax;
- c.4) Valid Certification from the Insurance Commission (IC), certifying the license of the surety/insurance company for such issuance; and
- c.5) Certified True Copy of the Certificate of Authority.
- 2. Two (2) copies of the Certified True Copy of Certificate of Tax Clearance; and
- 3. Company's Board Resolution authorizing the signatory of your firm to sign the contract.

Please acknowledge receipt of this award and facilitate compliance on our requirements.

Recommending Approval:

ENGR. MARCIAL G. GEALONE, JR. Provisional Member	ENGR. EUŜEBIO S. VILL Member	AMANTO	ENGR. REYNE B. UGAY Member
ATTY. AILYNE C. AGTUCA-SE Vice Charperson	ELDA EN		RT C. SUGUITAN rson, BAC-A
FNCE	. EDUARDO EDDIE G. G	THEFN	
LING	Administrator	OIDEEN	
Approved by the NIA Board of Directors:	Head of Procuring Entit	ţy	
Board of Director's Resolution No. 897	3-24 series <u>2024</u> d	ated <u>DECEN</u>	IBER 20, 2024
CONFORME:			
AGRI.10 CORP./ THE TOMORROW O	COMDANIES INC (112)		
	OWIFANIES, INC. (JV)		
Date: JAN 16, 2025			



Republic of the Philippines NATIONAL IRRIGATION ADMINISTRATION CENTRAL OFFICE

BIDS AND AWARDS COMMITTEE-A RESOLUTION NO. SC-2024-03-B

RESOLUTION RECOMMENDING THE AWARD OF CONTRACT OF SUPPLY AND DELIVERY OF ONE (1) YEAR SUBSCRIPTION TO ADVANCED WEATHER FORECASTING SOLUTIONS (SMART FARMING PROGRAMME) CONTRACT NO. NIACOEMD-S-1

WHEREAS, the National Irrigation Administration (NIA) and the Department of Agriculture-Bureau of Soils and Water Management (DA-BSWM) entered into a Memorandum of Agreement (MOA) to formalize its partnership and coordination through "Inter-Agency Transfer of Funds" in the procurement and implementation of Digital Agriculture Project – Integration of Advanced Weather Forecasting Solutions (Smart Farming Programme), copy of the MOA is attached as Annex "B-1";

WHEREAS, a Technical Working Group (TWG) was duly constituted from a pool of technical, and legal experts from the National Irrigation Administration (NIA) and the Department of Agriculture-Bureau of Soils and Water Management Website (DA-BSWM) who shall perform the following functions to assist the Bids and Awards Committee -A (BAC-A) in the procurement of One (1) Year Subscription to Advanced Weather Forecasting Solutions (Smart Farming Programme):

- 1. Review of the Technical Specifications, Scope of Work, and Terms of Reference;
- Review of Bidding Documents;
- Eligibility Screening;
- 4. Evaluation of Bids;
- 5. Post-Qualification; and
- 6. Resolution of Request for Reconsideration.

Copy of the Memorandum and BAC Resolution regarding the Creation/Constitution of BAC-A Technical Working Group for the above-mentioned project are attached hereto as Annexes "B-2" and "B-3", respectively;

WHEREAS, the BAC-A held a Pre-Procurement Conference on September 16, 2024, to determine the readiness of the procurement of One (1) Year Subscription to Advanced Weather Forecasting Solutions (Smart Farming Programme). Copy of the minutes of pre-procurement conference is attached hereto as Annex "B-4";

WHEREAS, the National Irrigation Administration advertised/posted in the PhilGEPS and NIA website (attached hereto as Annex "B-5") the Invitation to Bid No. NIACOEMD-S-1 for the Supply and Delivery of One (1) Year Subscription to Advanced Weather Forecasting Solutions (Smart Farming Programme) on September 18, 2024. The Invitation to Bid was also posted in conspicuous places within the NIA premises;

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WHEREAS, in response to said advertisement, AGRI.IO CORPORATION / THE TOMORROW COMPANIES, INC. (JV) submitted their Letters of Intent (LOIs) (Annex "B-6"), and purchased the bid documents;

WHEREAS, observers from the Commission on Audit (COA), Philippine Institute of Civil Engineers (PICE), Philippine Institute of Certified Public Accountants (PICPA), Philippine Chambers of Commerce, Inc. (PCCI), NIA-Internal Audit Services (NIA-IAS), and National Irrigation Administration Employees Association of the Philippines (NIAEASP), were invited to attend the Pre-bidding Conference scheduled on October 2, 2024; 10:00 A.M. at BAC-A Conference Room, 6th Floor, Building A, NIA Complex, EDSA, Quezon City. Copies of the letters of invitation are hereto attached as **Annexes "B-7"** to **"B-12"**, respectively;

WHEREAS, the Pre-bidding Conference held on October 2, 2024 was attended by three (3) prospective bidders, copy of the Minutes of the Pre-Bidding Conference attached as Annex "B-13";

WHEREAS, observers from the COA, PICE, PICPA, PCCI, NIAEASP, and NIA-IAS, were all invited to attend the Opening of Bids scheduled on October 28, 2024; 1:30 PM, at BAC-A Conference Room, 6th Floor, Building A, NIA Complex, EDSA, Quezon City;

WHEREAS, on October 28, 2024, AGRI.IO CORPORATION / THE TOMORROW COMPANIES, INC. (JV) submitted their bid on time, on October 28, 2024 at 12:55 P.M.;

WHEREAS, the bid submitted by AGRI.IO CORPORATION / THE TOMORROW COMPANIES, INC. (JV) was opened and read in public to determine if they contain all the bid requirements for the Eligibility, Technical, and Financial Components, using a non-discretionary "pass/fail" criterion, copy of the checklist of documents comprising the first envelope of the bid are attached hereto as Annex "B-14";

WHEREAS, the eligibility, technical, and financial components of the bid submitted by AGRI.IO CORPORATION / THE TOMORROW COMPANIES, INC. (JV) was rated "PASSED" by the BAC-A, and were informed that the same would be subjected to detailed bid evaluation. Copy of the minutes of bid opening is attached hereto as **Annex "B-15"**;

WHEREAS, the Approved Budget for the Contract (ABC) and the financial bid proposal rated passed by the BAC-A as read in public were tabulated as follows:

Lot No.	Name of Bidder	Bid Price	
1	AGRI.IO CORPORATION / THE TOMORROW COMPANIES, INC. (JV)	PhP450,000,000.00	

Approved Budget for the Contract (ABC) = PhP450,000,000.00

Copy of the Abstract of Bids is attached as Annex "B-16";

WHEREAS, the Technical Working Group (TWG) conducted a detailed evaluation on the eligibility, technical, and financial components of the submitted bids;

WHEREAS, in the BAC-A meeting held on November 6, 2024, the Technical Working Group (TWG), in their presentation, reported that the bid of AGRI.IO CORPORATION / THE TOMORROW COMPANIES, INC. (JV) was complying and passed all the requirements in the bidding documents, copy of the Detailed Evaluation of Documentary Requirements is attached hereto as Annex "B-17";

WHEREAS, on the same meeting, the BAC-A agreed with the findings of the TWG, and declared the bid of *AGRI.IO CORPORATION / THE TOMORROW COMPANIES, INC. (JV)* as the Single Calculated Bid (SCB) for the Supply and Delivery of One (1) Year Subscription to Advanced Weather Forecasting Solutions (Smart Farming Programme). Copy of the minutes of meeting is attached hereto as **Annex "B-18"**;

WHEREAS, the BAC-A informed *AGRI.IO CORPORATION / THE TOMORROW COMPANIES*, *INC. (JV)* that their bid was declared as the SCB, and required them to submit within five (5) calendar days, the post-qualification documents, copy of the letter attached hereto as **Annex "B-19**";

WHEREAS, the BAC-A Chairperson instructed the TWG and Secretariat to conduct the postqualification process on the bid of *AGRI.IO CORPORATION / THE TOMORROW COMPANIES, INC. (JV)*;

WHEREAS, the TWG conducted post-qualification on the bid of *AGRI.IO CORPORATION / THE TOMORROW COMPANIES, INC. (JV)* on November 19, 2024 to November 20, 2024;

WHEREAS, AGRI.10 CORPORATION / THE TOMORROW COMPANIES, INC. (JV). submitted their post-qualification documents on November 15, 2024, copy of the submittals are attached as Annex "B-20";

WHEREAS, as part of the post-qualification process, the BAC-A sent verification letters to the foreign governments/private companies declared in the Statement of All On-going Government and/or Private Contracts requesting for information regarding the status of their respective on-going contract with *THE TOMORROW COMPANIES, INC.* Copy of the Verification Letters are attached hereto as **Annex "B-21 to B-218"**;

WHEREAS, the BAC-A also sent a verification letters to US Air Force (USAF) Commercial Weather Data Pilot (CWDP)-Strategic Funding Increase (STRATFI) requesting for confirmation of the authenticity of all the documents supporting the submitted Single Largest Completed Contract Similar to the Contract to be Bid of *AGRI.IO CORPORATION / THE TOMORROW COMPANIES, INC. (JV)*, copy of the Verification Letter to is attached hereto as **Annex "B-219**";

WHEREAS, the BAC-A also requested the Philippine Embassy in the United States of America to assist the BAC-A in the verification and validation of the documents supporting the submitted Single Largest Completed Contract Similar to the Contract to be Bid of AGRI.IO CORPORATION / THE TOMORROW COMPANIES, INC. (JV), copy of which is attached hereto as Annex "B-220";

WHEREAS, the Philippine Embassy in the United States of America replied via electronic mail dated November 27, 2024, wherein they informed the BAC-A that the Philippine Embassy does not have the authority to confirm the authenticity of documents issued by foreign companies and government agencies. Nevertheless, they were able to confirm the identity of Lt. Col. Andrew J. Travis, who sent the statement of completion, by reaching out to its counterparts from the US Air Force. Copy of the electronic mail is attached hereto as Annex "B-221";

WHEREAS, in the BAC-A meeting held on December 9, 2024, the Technical Working Group (TWG), in their presentation of the result of their post-qualification, reported that the bid of *AGRI.IO CORPORATION / THE TOMORROW COMPANIES, INC. (JV)* was complying and passed all the criteria in the bidding documents. Copy of the Post-qualification Report is attached hereto as **Annex "B-222"**;

WHEREAS, the BAC-A agreed with the findings of the TWG, and declared that upon post qualification, validation, and verification of all the eligibility, technical and financial requirements submitted by *AGRI.IO CORPORATION / THE TOMORROW COMPANIES, INC. (JV)*, its bids have been found to be the Single Calculated and Responsive Bid (SCRB). Copy of the minutes of the meeting is attached as **Annex "B-223"**;

NOW THEREFORE, we, the members of the Bids and Awards Committee-A hereby RESOLVE, as it is hereby RESOLVED to:

- a) Declare AGRI.IO CORPORATION / THE TOMORROW COMPANIES, INC. (JV) as the Bidder with the Single Calculated and Responsive Bid (SCRB) for the SUPPLY AND DELIVERY OF ONE (1) YEAR SUBSCRIPTION TO ADVANCED WEATHER FORECASTING SOLUTIONS (SMART FARMING PROGRAMME), Invitation to Bid No. NIACOEMD-S-1;
- b) Recommend the award of contract for SUPPLY AND DELIVERY OF ONE (1) YEAR SUBSCRIPTION TO ADVANCED WEATHER FORECASTING SOLUTIONS (SMART FARMING PROGRAMME), to AGRI.IO CORPORATION / THE TOMORROW COMPANIES, INC. (JV), in the total amount of Four Hundred Fifty Million Pesos (PhP450,000,000.00);
- c) Recommend the approval of this Resolution of Award to the NIA Board of Directors;

BAC-A Resolution No. SC-2024-03-B Contract No. NIACOEMD-S-1

RESOLVED FURTHER, that upon approval of this Resolution, to issue the Notice of Award to **AGRI.IO CORPORATION / THE TOMORROW COMPANIES, INC. (JV)**, and to enter into contract with NIA in accordance with the terms and conditions of the bid documents.

IN WITNESS WHEREOF, we have hereunto affixed our signatures this <u>day</u> of ______, 2024.

Done in Quezon City, Metro Manila, Philippines.

Recommending Approval:

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ENGR. MARCIAL G. GEALONE, JR. ENGR. EUS Provisional Member Member ENGR. REYNE B. UGAY ATTY, AILYNE C. AGTUCA-SELDA Vice Chairperson Member ENGR. ROBERT C. SUGUITAN Chairperson, BAC-A ENGR. EDUARDO EDDIE G. GUILLEN Administrator Head of Procuring Entity

Approved by the NIA Board of Directors:

Board of Director's Resolution No. 8973 - 24 series 2024 dated DECEMBER 20, 2024